HOW TO REGISTER

(choose one)

1. Online

2. Send paper forms
email: registration@auctioneers.org fax: 913-894-5281 conferenceandshow.com Opens Feb. 4, 2020

mail: NAA Registration 8880 Ballentine St. Overland Park, KS 66214

(choose one)

1. Conference with meals

For all attendees, includes:

- Opening Session
- **Annual Business Meeting**
- Town Hall Meeting
- The Foundation's Children's Auction
- Conference education sessions
- Trade Show

Also, includes admittance and meal tickets to:

- Welcome Party
- President's Gala
- IAC and IJAC competitions

Does not include admittance to the Legacy Youth Scholarship (formerly Auxiliary) Lunch, or private events.

2. Young professionalsFor professionals ages 12-29, includes admittance to all conference events listed in conference with meals option above.

3. Conference without meals

For all attendees, includes:

- Opening Session
- **Annual Business Meeting**
- Town Hall Meeting
- The Foundation's Children's Auction
- Conference education sessions
- Trade Show
- IAC and IJAC competitions

Does not include meals or admittance to the Legacy Youth Scholarship (formerly Auxiliary) Lunch, or private events.

4. One-day pass

Includes admittance to all Conference educational sessions and the Trade Show for one day only. Purchase as many one-day passes as you wish. You must indicate which days you plan to attend. Meals are not included but may be purchased under additional meal tickets.

Child pass

(children ages 3-15 only)

Meal ticket package for children attending with a quardian. Includes admittance and tickets for a child's meal for the Welcome Party, Gala and IAC. Children who desire an adult meal must purchase an adult meal ticket. Older or adult children wanting to attend education, please register as a Young Professional.

Payment plan option

(paper registrations only)

Registration fees can be spread up to five months and must be paid in full by June 25. First payment is due at time of registration and remaining payments will be charged in consecutive months for the plan selected.

Five-month plan:

Register by February 20 1/5 charged 3/25, 4/25, 5/25 and 6/25

Four-month plan:

Register by March 20 1/4 charged 4/25, 5/25 and 6/25

Three-month plan:

Register by April 20 1/3 charged 5/25 1/2 charged 6/25 and 6/25

Two-month plan: Register by May 20

Confirmations/Cancellations

A confirmation will be sent when registration is processed. All registration packets must be picked up on site. Cancellation requests must be submitted in writing and received by the NAA no later than May 20 to receive a refund. A \$50 administrative fee will be charged for all full and/or partial cancellations. After May 20, no refunds will be issued.

PAGE 1 OF 3 QUESTIONS? CALL 913-541-8084

To register more than two, please copy and complete **REGISTRANT #1** ☐ First time attendee? Member Number, if applicable (Find this at auctioneers.org under Member Area>Your Member Profile) Name Name for Badge Company Address City/State/Zip Mobile Phone Alt Phone Email (To use the conference app, a separate email address for each attendee is required) Acknowledgment and initials required for each registrant. By registering for Conference, I acknowledge that I have read, understand and agree to abide by the Conference Policies and Code of Conduct, as outlined at conferenceandshow.com **REGISTRANT #2** ☐ First time attendee? Member Number, if applicable (Find this at auctioneers.org under Member Area>Your Member Profile) Name Name for Badge Company Address City/State/Zip Mobile Phone Alt Phone Email (To use the conference app, a separate email address for each attendee is required) Acknowledgment and initials required for each registrant. By registering for Conference, I acknowledge that I have read, understand and agree to abide by the Conference Policies and Code of Conduct, as outlined at conferenceandshow.com. ALTERNATE MEALS / DIETARY RESTRICTIONS If you have dietary restrictions that are medical-related and/or cause an allergic reaction that impacts your health and well-being, and would like an alternate meal, please indicate restrictions and sign below. Requests must be made in advance through registration no later than June 15. O Peanuts/tree nuts O Shellfish/fish O Dairy O Gluten O Eggs

served to me in place of all other meal options. Once an alternate meal is arranged, the original meal is no longer available.

I understand and agree that an alternate meal will be prepared for and



NAA IAC AND IJAC COMPETITIONS

Town and Country | San Diego

IAC, Friday, July 17
IJAC, Prelims Wednesday, July 15 | Finals Friday July 17
NO LATE ENTRIES ARE ACCEPTED.

TO PARTICIPATE IN THE INTERNATIONAL AUCTIONEER CHAMPIONSHIP (IAC). YOU MUST:

- Be 18 years or older and a current member of the NAA.
- Register for conference by 11 p.m. CDT, May 20
 One-day passes do not qualify. Exhibitors who purchase a booth may participate.
- Complete and submit the Contest Entry Form, submit a bio, submit a 3"x5" or larger, 300dpi or larger, JPEG photograph of yourself (preferably electronically); pay the contest entry fee to the NAA Headquarters on or before May 20 by 11 p.m. CDT.

Entry fee cannot be paid in installments.

• Attend the mandatory IAC Roll Call and Orientation meeting at 7 a.m. the day of the contest.

CONTEST STRUCTURE

There shall be two divisions of the contest (men and women) for IAC contestants. The two divisions shall be treated equally in every respect. Competing order will be announced at the mandatory Contestant Roll Call and Orientation Meeting.

ATTENDANCE

Failure to be present at roll call will result in disqualification without refund of fees. Each contestant sells two items

consecutively in both the preliminaries and in the finals. All contestants will sell items provided by the NAA.

RECOGNITION

Contestants will be presented with a medallion. The winners (champions, 1st and 2nd runner ups) will be awarded with a medallion and trophy. The two champions will receive a \$5,000 cash prize and a champion ring.

TO PARTICIPATE IN THE INTERNATIONAL JUNIOR AUCTIONEER CHAMPIONSHIP (IJAC), YOU MUST:

- Be 12-18 years of age on or before July 15.
- Register for conference as a Young Professional at the NAA member rate. NAA membership is not required. One-day passes do not qualify.
- Complete and submit the Contestant Entry Form along with the \$50 contestant entry fee.
- Attend the mandatory IJAC Orientation Meeting at 3:30 p.m. on Wednesday, July 15. Advanced contest entries must be received at the NAA HQ office on or before June 20. On-site entries must be received by NAA Registration at the Town and Country no later than 5 p.m., Tuesday, July 14.

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IAC Dinner • July 17

Note: IJAC contestants may not compete in the IAC competition held Friday, July 17.

O IAC O IJAC

IAC AND IJAC CONTESTANT ENTRY FORM

Name (including designations)	Member Number
Company	
Mailing Address (All contest information will be mailed to y	ou at this address)
Mobile Phone Alt Phone	
Email	
For IJAC Contestants only - Date of birth: //	<u></u>
IAC contestants, please complete the following by May 2	0 for inclusion in the IAC contestant book:
Have you previously competed in the IAC? ○ Yes ○ No	If so, which years?
Are you a current or past State Bid Calling Champion? O Ye	es O No
Location(s) and year(s) of your championship(s)	

Send a short, two or three sentence biography and a photo (at least $3^{\circ}x5^{\circ}$ at 300dpi or greater) to conference@auctioneers.org or mail a copy with your entry form. Please include your name with your photo.

REGISTRATION FORM

REGISTRATION PRICES (PER PERSON)

Spouse and Team Pricing: NAA members who are registered for Conference may register a non-member spouse or team member at the member price (paper registration only). **See next page for information on Team Pricing.

team m	ember at th	e member price (paper registration only). **	See next	page for i	nformatio	n on Team Pi	ricing.		
REG#1	REG #2	CONFERENCE WITH MEALS	BY MAY	MAY 20 AFTER MAY 20			TOTAL		
0	0	Member/spouse	\$595ea		\$745ea				
0	0	*Non-member team**	\$595ea	\$595ea \$745ea					
0	0	*Non-member/spouse	\$945ea	ı	\$1,0956	ea			
		CONFERENCE WITHOUT MEALS							
0	0	Member/spouse	\$520ea \$670ea		\$670ea				
0	0	*Non-member team**	\$520ea		\$670ea				
0	0	*Non-member/spouse	\$870ea	1	\$1,020	ea			
		YOUNG PROFESSIONALS (AGE 12-29)							
0	0	Member/spouse	\$395ea		\$395ea				
0	0	*Non-member team**	\$395ea		\$395ea				
0	0	*Non-member/spouse	\$745ea		\$745ea				
0	0	ONE-DAY PASS O Wed O Thurs O Fri	\$180ea		\$180ea				
0	0	ONE-DAY PASS O Wed O Thurs O Fri	\$180ea		\$180ea				
0	0	ONE-DAY PASS SATURDAY	\$90ea		\$90ea				
CHILD'S PASS (ages 3-15) Meal tickets for the Welcome Party, President's Gala and IAC. Children who need an adult meal must purchase an adult meal ticket.									
CONTESTS Payment plan is not applicable. IAC • Friday, July 17 \$400 • Reg #1 • Reg #2 Entry form must be completed and returned along with conference registration and entry fees to NAA by 11 p.m. CDT on May 20.									
		ed, July 15 • Finals Friday, July 17 be submitted to NAA by June 20 or on-si	\$50 ite by Jul	ly 14.					
ADDITIO	NAL MEAL TI	CKETS	ADULT	QTY	CHILD	QTY			
Welcome Party • July 14					\$30				
First-timers Brkfst • July 15 First time attendees only - ticket required.					N/A		COMP		
Youth Legacy Scholarship (formerly Auxiliary) Lunch • July 15					\$20				
Women's Lunch • July 16					N/A				
CAI Breakfast • July 16 Private event - ticket required.					N/A		COMP_		
Preside	ent's Gala 🧯	July 16	\$75		\$20				

\$70

Total

\$20

REGISTRATION FORM

PAYMENT I	NFORMATIO	IN						
	Registra	ition total from previous	s page					
	Education voucher code or promo code (if applicable)							
-\$	Deduct education voucher or promo code amount (if applicable)							
	TOTAL AM	OUNT DUE						
2 INSTALLM Registration	IENTS 3 IN S I fees can be ne of registra		NTS O 5 INSTALLMENTS s and must be paid in full	by June 25. First payment onsecutive months for the				
Five-month Register by Fe 1/5 charged 3 5/25 and 6/2	plan: ebruary 20 3/25, 4/25,	Four-month plan: Register by March 20 1/4 charged 4/25, 5/25 and 6/25	Three-month plan: Register by April 20 1/3 charged 5/25 and 6/25	Two-month plan: Register by May 20 1/2 charged 6/25				
		elow, you authorize the NAA n. Does not apply to the IAC	A to charge the deposit now a cor IJAC entry fees.	and the remaining balance				
		IT ○ CHECK NO in U.S. dollars only drawn fro	om a U.S. bank.)					
Name on cre	credit card Signature							
Credit card n	umber							
Expiration da	te	CVV code						

**NEW! TEAM PRICING

Team Pricing is only available for staff from the same company and employed by a single office. For additional company staff members to be eligible for the Team Pricing, at least one of the staff members must be an NAA Member and the Member must be registered for the event. To register NAA Non-Members for the event with Team Pricing, you must submit a paper registration form.

SCHOLARSHIP OPPORTUNITIES

Let the National Auctioneers Foundation (NAF) help fund your way to San Diego. The Foundation is offering five scholarships toward Conference registration, which includes four nights lodging at the Town & Country San Diego; as well as one designation scholarships toward BAS, which includes registration and two nights lodging at the Town & Country San Diego. Deadline to apply is May 15. Visit auctioneers foundation.org to apply.

★ CUTALONG DOTTED LINE
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