

NAA 2024 MARKETING COMPETITION Finalists

Campaign of the Year

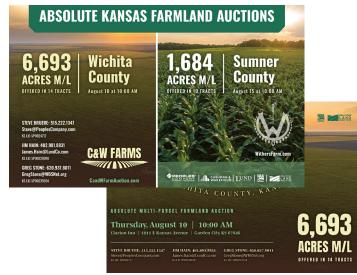


Luke Schrader

Schrader Real Estate & Auction Co.



Steve BruerePeoples Company



Steve Bruere

Peoples Company



Rick BrockMcCurdy Real Estate & Auction Co.

Short-Form Video



Spencer YoungWiregrass Auction
Group



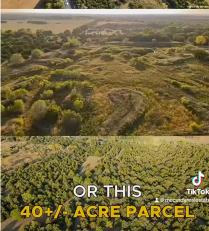
TJ Freije Freije & Freije Auctioneers



Isaac Klingman

McCurdy Real

Estate & Auction Co.



VIREGRASS

Wiregrass Auction

Group

Social Media Influencer

Machinery Pete



Jeff Martin Auctioneers

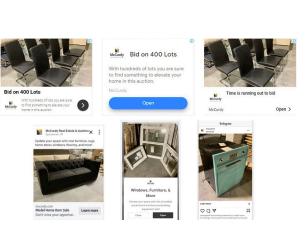
30 AUCTIONEERS.ORG APRIL/MAY 2024 31

Paid Social Media Advertisements

Personal Assets



Kaleb Hurley Hurley Auctions



Megan McCurdy Niedens McCurdy Real Estate & Auction Co.



TJ Freije Freije & Freije Auctioneers

Sammy Ford

Ford Brothers, Inc.

Real Estate



Sid Miedema Miedema Asset Management Group





Jeff Martin Jeff Martin Auctioneers



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STATISTICS
Views: 129,362
Average View Durations: 15 second
Average Percentage Viewed: 95,2%

64.3% Female, 35.7% Male

Mark Manley Wiregrass Auction Group

aturday January 20th, 2024 at 10:30A/

800.526.9430



Charissa **Kaleb Hurley Bires** Hurley Auctions Grafe Auction TARGET STORE FORMAT YouTube Video Sho





Beth Rose Real Estate & Auctions

Social Media Campaigns





Lonny McCurdy McCurdy Real Estate & Auction Co.



Matt Hurley Hurley Auctions

Email Campaigns

Real Estate

Auction Location: Artemis Hall 1312 J Street Bedford, IN 47421

Inspection Location: Artemis Hall 1312 J Street Bedford, IN 47421

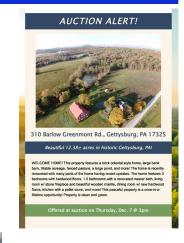


MULTI-COUNTY 27



Russell Harmeyer Halderman Real Estate & Farm Management

Matt Hurley *Hurley Auctions*









PLE TRACTS IN CENTRAL INDIANA AND ILLINO

Russell Harmeyer Halderman Real Estate & Farm Management

32 AUCTIONEERS.ORG APRIL/MAY 2024 33

Personal Assets



Hurley Auctions

Commercial Assets

Video



Kaleb Hurley

Rick Brock McCurdy Real Estate & Auction Co.



Jeff Martin Auctioneers



Freije & Freije Auctioneers



Jeff Martin Jeff Martin Auctioneers

Benefits

Frances Fripp



Frances Fripp Auctions

Personal Assets



TJ Freije Freije & Freije Auctioneers



Barbara Bonnette Bonnette Auction Co.



Spencer Young Wiregrass Auction Group



Chip Pearce Auction By Pearce

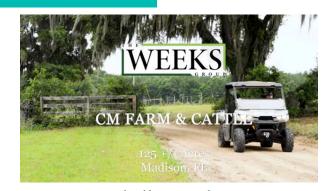
Real Estate



Luke Schrader Schrader Real Estate & Auction Co.



Braden McCurdy McCurdy Real Estate & Auction Co.



Shellie Weeks The Weeks Group LLC



Phillip Brown Trophy Properties and Auction Co.

Company / Self Promotion

Social Media

AUCTIONEERS WEEK MEGAN MCCURDY NIEDENS

National Auctioneers Week | Day 3: Megan McCurdy Niedens

"To be a leader in the auction industry means representing the entire industry with professionalism, integrity, compassion, and a giving heart."

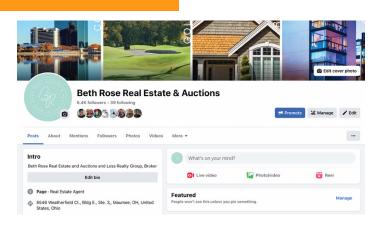
A Legacy of Auction. A Vision of Innovation. #NAW2023 #NAAPro #auctionswork #alegacyofauction #realestatebutbetter



Megan McCurdy Niedens McCurdy Real Estate & Auction Co.

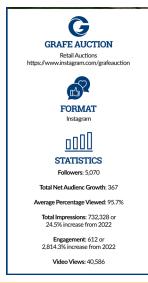


Steve Bruere Peoples Company

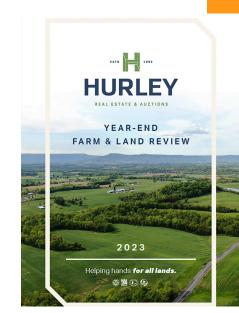


Beth Rose

Beth Rose Real Estate & Auctions



Charissa Bires *Grafe Auction*



Matt Hurley *Hurley Auctions*

Print



Braden McCurdy *McCurdy Real Estate & Auction Co.*



Wayne Nisley *Bright Star Auctions*



Jeff Martin *Jeff Martin Auctioneers*



Chip Pearce Auction By Pearce



Frances FrippFrances Fripp Auctions



Nicole Pruitt TriStar Auction Group, LLC



Steve Bruere Peoples Company

Video

36 AUCTIONEERS.ORG APRIL/MAY 2024 37

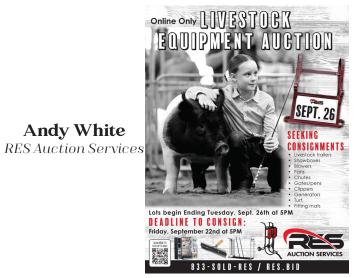
Brochures

Personal Assets



Chad Metzger

Metzger Property Services, LLC



TJ Freije

Freije & Freije Auctioneers



Arden Schrader

Schrader Real Estate & Auction Co.

Real Estate



Chad Metzger

Metzger Property Services, LLC



Brent Wellings

Schrader Real Estate & Auction Co.



Rick Brock

McCurdy Real Estate & Auction Co.



Phillip Brown

Trophy Properties and Auction Co.



Brent Wellings Schrader Real Estate & Auction Co.



Nicole Pruitt TriStar Auction Group, LLC



Rex D. Schrader II

Schrader Real Estate & Auction Co.



Jeff Martin

Jeff Martin Auctioneers

Commercial Assets

Commercial Assets

Postcards

Commercial Assets



Jeff Martin

 ${\it Jeff Martin Auctioneers}$



Kaleb Hurley *Hurley Auctions*



TJ Freije

Freije & Freije Auctioneers



Nicolas Smock

Don Smock Auction Company, Inc.

Personal Assets



Jared Sipe

Schrader Real Estate & Auction Co.



Sheri ManleyWiregrass Auction Group



TJ Freije

Freije & Freije Auctioneers



Kaleb Hurley Hurley Auctions









3 COMMERCIAL PROPERTIES IN MANCHESTER





Beth Rose

Beth Rose Real Estate & Auctions

Real Estate

40 AUCTIONEERS.ORG APRIL/MAY 2024 41

Photography

Photography

Real Estate

Crowd



Braden McCurdy McCurdy Real Estate & Auction Co.

Phillip Brown

Trophy Properties and

 $\dot{Auction}~Co.$



David Kaufman Kaufman Realty & Auctions



Rex D. Schrader II $Schrader\,Real\,Estate\,\&$ Auction Co.





Matt Hurley Hurley Auctions



TJ Freije Freije & Freije Auctioneers



Buyer Excited / Fun at Auction



Joseph Mast RESAuctionServices



Matt Hurley *Hurley Auctions*



Chad Metzger Metzger Property Services, LLC



Auctioneer in Action / Auction Team / Behind the Scenes



Kaleb Hurley Hurley Auctions



Frances Fripp Frances Fripp Auctions

Shellie Weeks The Weeks Group LLC



Lots

Creative Photography



Wayne Nisley Bright Star Auctions



Jeff Martin Jeff Martin Auctioneers



Matt Hurley Hurley Auctions



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Leon Stoltzfus PA Auction Center





42 AUCTIONEERS.ORG APRIL/MAY 2024 43